

Subj: **75th Finances Worksheet**  
Date: 4/9/2008 7:17:14 AM Eastern Standard Time  
From: [Ronbreault](mailto:Ronbreault)  
To: [lowethwa@snet.net](mailto:lowethwa@snet.net), [steve\\_purdy@comcast.net](mailto:steve_purdy@comcast.net), [OrionPerch@aol.com](mailto:OrionPerch@aol.com)  
CC: [gearys@tvconnect.net](mailto:gearys@tvconnect.net)  
File: **75th financials apr 6.xls** (25088 bytes) DL Time (TCP/IP): < 1 minute

Hi all

I know you have been waiting for this...Attached is worksheet that identifies our 75th expenses and income YTD (April 9). The sheet is organized into the 3 distinct areas - 1) the 75th video, 2) the 75th promo materials and raffle, and 3) the 75th Rendezvous. This is my guess based on the info I have. Please let me know what numbers should be changed

Summary -

**75th video** - we will probably come in close to the original cost estimates, but have one significant risk. We have produced only 200 DVDs, and to date about 60? members have received theirs. We have sold some, about 40? (Bill, can you advise the actual numbers?) If eventually all members end up getting one, and we reserve the remaining 100 for members?, we will have to buy another 220 or so- Bill estimates these will cost \$8 ea? or another \$1760.

**75th promo materials/tumblers/ties/etc** - We have spent \$5535.77 with little remaining expense outstanding. We have revenue of \$1252 to date including \$550 from the raffle and \$702 from tumbler, tie and misc sales. We gave out 121? tumblers at the dinner and sold 30? or so, plus we have sold maybe 15? ties. (these estimates are pure guesses as I do not have the sales detail (Sarah, can you provide this info?). That gives us maybe 150? tumblers to sell and maybe 65 ties? I have assumed we will sell all the tumblers at an average of \$10? ea and all the ties at an average of \$20? each. This gives us additional revenue of \$2800

**75th Rendezvous** - I have assumed the the Shed will cost \$1000, the dinners will have a net subsidy of \$500, we will have a kid's meal for \$15, Nor'easter will be our guest for 2 days, plus printing costs, and misc for a total subsidy of about \$2600.

All of this will produce a deficit of about \$7200 vs our budget of \$5300. OK, so far, in my opinion. But, there are 3 risks

- 1 - the possible need to produce up to 220 more videos @ \$8 ea \$1760
- 2 - can we sell another \$2800 worth of mugs and ties?
- 3 - only 75 show up for the Rendezvous and we guaranteed 100 - \$1250

As I said above, this is my guess. See any errors? What should I change?

Ron

## 75th Financials Worksheet

4/9/2008

Expenses	2008 YTD	2008 est	Comments
<b>75th video (Bill)</b>			
video production exp	0	1500.00	481 possible to members free but only
dvd label CMB	178.84	178.84	200 produced; 110 left not distributed to
dvd mailer postage Bill Loweth	26.16	26.16	members; after 200, cost is \$8 ea; \$0 income
Fisher's Is school donation 75th photos	50.00	50.00	If all members get one (\$1760) additional
mystic seaport cds	1235.76	1235.76	
<b>sub total</b>	<b>1490.76</b>	<b>2990.76</b>	Assuming 200 dvds are enough
<b>75th promo/dinner/raffle (Sarah)</b>			
Chris Daniels - diamond screen logos/pins	853.00	853.00	all program expenses in?
Jackie fisher - paper/cups/table stuff	168.96	168.96	121? Of 300 mugs given away free
Katie Beal Bradford/ saphire glitter, etc	18.83	75.00	?
tervis mugs	3862.50	3862.50	How much inventory left?
tervis shipping	182.48	182.48	
ties - selina	210.00	210.00	How much inventory left?
tie embroidery - Scuttlebutt	240.00	240.00	
<b>sub total</b>	<b>5535.77</b>	<b>5591.94</b>	
<b>75th Rendezvous (Steve)</b>			no income assumed as costs are net of income
seaport slip dep	250.00	0	deposit returns
seaport shed dep/net cost	500.00	1000.00	
dinner costs (net)		500.00	100 people, \$5 club subsidy; kids meal at \$15; net cost
sponsor N'easter?		400	2 days?
printing/mailling costs Jan mailing	203.54	203.54	
printing Apr/later		300	?
other		200	?
<b>sub total</b>	<b>953.54</b>	<b>2603.54</b>	?
<b>other</b>			?
<b>Grand total Expenses</b>	<b>7980.07</b>	<b>11359.51</b>	
<b>Income</b>			
<b>DVD sales</b>	<b>230.00</b>	<b>300.00</b>	
<b>75th promo/dinner/raffle</b>			
tumbler sales	60.00	1500.00	? # left to sell? Can we sell all? Price?
tie sales	125.00	1300.00	? # left to sell? Can we sell all? Price?
unidentified sales Mugs/ties/stickers/etc	517.00	517.00	
raffle apr 5	550.00	550.00	
other sales		0.00	?
<b>sub total</b>	<b>1252.00</b>	<b>3867.00</b>	
<b>other</b>	<b>0.00</b>	<b>0.00</b>	?
<b>Total Income</b>	<b>1482.00</b>	<b>4167.00</b>	
<b>75th surplus/deficit for 2008 to date</b>	<b>-6498.07</b>	<b>-7192.51</b>	?
<b>budget</b>		<b>-5300.00</b>	

osc 75th costs  
1/1/2008 Through 4/8/2008

4/8/2008

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Date	Account	Num	Description	Memo	Category	Cl	Amount
1/3/2008	Off Soundi...	2969	Quality # 8774, 8776, 8775		osc 75th costs		-203.54
2/15/2...	Off Soundi...	2980	Mystic Seaport	mystic seaport dep...	osc 75th costs		-250.00
3/13/2...	Off Soundi...	2982	Tervis Tumbler	tumblers sarah	osc 75th costs		-3,862.50
3/26/2...	Off Soundi...	2986	Steve Purdy -	reimburse deposit ...	osc 75th costs		-500.00
4/3/2008	Off Soundi...	2988	Scuttlebutt	embroidery on 75t...	osc 75th costs		-240.00
4/6/2008	Off Soundi...	2991	Bill Loweth	mystic seaport dvds	osc 75th costs		-1,235.76
				mailer postage	osc 75th costs		-26.16
4/6/2008	Off Soundi...	2992	CMB Creative Group	design/print dvds	osc 75th costs		-178.84
4/6/2008	Off Soundi...	2994	Chris Daniels	logo screen printin...	osc 75th costs		-853.00
4/6/2008	Off Soundi...	2995	Sarah Porter	mugs shipping 182...	osc 75th costs		-392.48
4/6/2008	Off Soundi...	2997	Jackie Fisher	misc items for dinn...	osc 75th costs		-168.96
4/6/2008	Off Soundi...	2998	Katie Beal Bradford	75th stuff	osc 75th costs		-18.83
TOTAL 1/1/2008 - 4/8/20...							-7,930.07
TOTAL INFLOWS							0.00
TOTAL OUTFLOWS							-7,930.07
NET TOTAL							-7,930.07

**A Annual Video**  
1/1/2008 Through 4/8/2008

4/8/2008

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Date	Account	Num	Description	Memo	Category	Cl	Amount
3/28/2...	Off Soundi...	DEP ...	08 Annual Dinner #1	8 dvds at \$5	A Annual Video		40.00
3/28/2...	Off Soundi...	DEP ...	08 Annual Dinner #2	14 dvds at45	A Annual Video		70.00
4/6/2008	Off Soundi...	DEP	75th Dvd's	dvd sales at dinner	A Annual Video		105.00
4/6/2008	Off Soundi...	DEP	75 Items Sales	inc 25 raffle	A Annual Video		712.00
4/6/2008	Off Soundi...	DEP	Apr 5 Raffle	all raffle	A Annual Video		540.00
4/8/2008	Off Soundi...	DEP ...	Annual Dinner (3 Dinners)	zuse/loweth	A Annual Video		10.00
4/8/2008	Off Soundi...	DEP ...	Dues # 23	harlan fredrickson	A Annual Video		5.00
TOTAL 1/1/2008 - 4/8/20...							1,482.00
TOTAL INFLOWS							1,482.00
TOTAL OUTFLOWS							0.00
NET TOTAL							1,482.00

Subj: **Re: 75th Finances Worksheet**  
 Date: 4/9/2008 3:11:25 PM Eastern Standard Time  
 From: [gearys@tvconnect.net](mailto:gearys@tvconnect.net)  
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 Received from Internet: [click here for more information](#)

Ron,

I think you are close with your estimates. The math on the spread sheet needs to be fixed. I think the est. totals on line 31 is incorrect. If so I make the cum projected at \$4028+.

What ever the cost is, we need a program to minimize this amount. My count shows some 350 mugs left.... what are we going to do to liquidate? The ties??

Sarah, suggest that you get a couple of digital pictures of these items and get Gerry to post then for sale on our website. Include costs for mailing etc.

Ron, should we be charging sales tax? Ug!

Steve, how about thinking about reducing the spring trophy costs and giving some mugs for second, third and fourth place?

Any other innovative thoughts anyone has would be nice to hear.

Bill, on the videos, two thoughts. (1) can we make more copies ourselves if needed of the ancient video? (2) I might hold off on creating more inventory until we see what the demand is.

Regards  
 RBG

----- Original Message -----

**From:** [Ronbreault@cs.com](mailto:Ronbreault@cs.com)  
**To:** [lowethwa@snet.net](mailto:lowethwa@snet.net); [steve\\_purdy@comcast.net](mailto:steve_purdy@comcast.net); [OrionPerch@aol.com](mailto:OrionPerch@aol.com)  
**Cc:** [gearys@tvconnect.net](mailto:gearys@tvconnect.net)  
**Sent:** Wednesday, April 09, 2008 8:17 AM  
**Subject:** 75th Finances Worksheet

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