

OFF SOUNDINGS CLUB



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DATE: October 24, 1992
TO: Commodore van Dyke
FROM: William G. Gunther
RE: 1992 Trophies

Below are comparative costs for the years 1989, 1990, 1991 and 1992.

	<u>1989</u>	<u>1990</u>	<u>1991</u>	<u>1992</u>
<u>Spring Trophies</u>	\$1,129.50	\$ 933.75	\$ 911.25	\$ 436.50
Gift Boxes	18.00	18.00	18.00	00.00
Burgees/Die	00.00	00.00	00.00	440.00
Engraving	375.00	432.00	405.00	228.24
Logo applied	00.00	00.00	99.00	00.00
Lucite stands	00.00	00.00	00.00	72.00
Shipping	\$ 00.00	\$ 9.00	\$ 00.00	\$ 25.00
	<u>\$1,504.50</u>	<u>\$1,392.75</u>	<u>\$1,425.25</u>	<u>\$1,201.74</u>
 <u>Fall Trophies</u>	 \$1,700.00	 \$1,046.25	 \$1,737.80	 \$1,476.00
Gift Boxes	00.00	18.00	00.00	00.00
Engraving	00.00	432.00	00.00	231.48
Shipping	\$ 00.00	\$ 00.00	\$ 00.00	\$ 15.00
	<u>\$1,700.00</u>	<u>\$1,496.25</u>	<u>\$1,737.80</u>	<u>\$1,722.48</u>
 TOTAL:	 <u><u>\$3,204.50</u></u>	 <u><u>\$2,889.00</u></u>	 <u><u>\$3,162.00</u></u>	 <u><u>\$2,924.22</u></u>

As can be seen from the numbers, we have been able to hold the line on cost while trying some new things. We have been buying recently from Gifted in Larchmont with good results.

Sincerely,

William G. Gunther