

THE SHELTER ISLAND YACHT CLUB
SHELTER ISLAND HEIGHTS, N. Y. 11965. SHELTER ISLAND 9-0888

January 7, 1969

Mr. Donald Robinson
Race Secretary
Off Soundings Club
Mystic Seaport
Mystic, Connecticut 06355

Dear Don:

As per our telephone conversation of yesterday, I am enclosing a copy of the old agreement between the Off Soundings Club and the Shelter Island Yacht Club. This agreement dates back to the late 1950's and, since then, as we all know, costs have increased materially in all respects.

The Off Soundings Fleet is nearly double the size of the fleets which came in during the late 50's and early 60's, and more people and more boats necessarily require increased launch service and more cleanup.

As I indicated last year, the tipping of the launch boys by the Off Soundings Fleet has deteriorated to a point where the extra men (2) are no longer willing to operate the boats without salary. It is certainly not our intent that the relationship between Shelter Island and Off Soundings become commercial, as we look forward each year to your visiting us and many of our members are also members of Off Soundings.

However, I think you will agree that the increase in the size of the Fleet, the concurrent increase in costs and the necessity to hire special launch operators justifies a change in our arrangements.

After several Trustee meetings, we came to the conclusion that the most equitable arrangement would be to treat the Off Soundings cocktail party on the same basis as we would treat a cocktail party of one of our own members; that is, cost of liquor, soda and beer, plus 50% for overhead and wages. This should place the contribution to out-of-pocket costs of the Shelter Island Yacht Club by Off Soundings in direct proportion to the number of crew members who come ashore, and in direct proportion, therefore, to the number of boats.

Inasmuch as you will be supplying your own amateur bartenders and we will have to supply only one assistant, we would reduce the percentage for overhead and wages to 40%.

The following are the arrangements which we would propose:

1. The Shelter Island Yacht Club will order, on behalf of the Off Soundings Club, for use at its on-shore cocktail party, liquor, canned beer, soda and bottled Coke at the wholesale cost price in the quantity specified, plus a 40% service charge and the State Sales Tax.
2. The Shelter Island Yacht Club will set up appropriate tables, provide the necessary ice cubes, paper cups and the services of one bartender at no charge for the Off Soundings Club.
3. Shelter Island Yacht Club will provide the Off Soundings Club at no charge with all of its on-shore facilities, including public address system. However, the Off Soundings Club should pledge to be responsible for any damages which may occur during the two visits and should agree to reimburse the Shelter Island Yacht Club accordingly.
4. The Shelter Island Yacht Club will place at the disposal of the Off Soundings Club their three Club launches at no charge, one of which will report to the Chairman of the Race Committee on board the Committee Boat NOREASTER when she comes in from the finish line. Additionally, under the supervision of our Dockmaster, Captain Buck, we will see that a number of smaller launches are provided, to be operated by junior members of the Club and others who meet the requirements established by the Dockmaster. These will be identified by flying a Club burgee and will be suitably equipped with fenders.
5. During the period before the Off Soundings Club cocktail party, and following the cocktail party until at least 12 midnight, the bar of the Shelter Island Yacht Club will be opened to members of the Off Soundings Club and their guests for bar service at normal bar prices.
6. The facilities of the dining room of the Shelter Island Yacht Club will be opened to members of the Off Soundings Club and their guests for restaurant services at normal restaurant costs.

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We plan to drop the Roast Beef Dinner because of the size of the crowd plus stated objections to "Camp Meeting Style" of dining.

If agreeable with the Off Soundings Club, we would like to enclose in your mailings a short statement concerning the dining room, the entrees available (because we will probably limit these), the number of seatings and other details.

If the above arrangements are satisfactory, I would appreciate your initialing and returning the enclosed copy of this letter, just for the record.

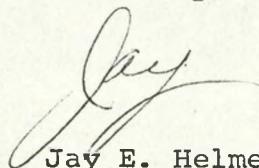
We look forward to having the Off Soundings Club Rendezvous at the Shelter Island Yacht Club and have tentatively reserved Saturday, June 14th and Saturday, September 20th, this year. We would not anticipate any change in these arrangements, unless there was a change in the arrangements with our own members.

Incidentally, the policy for our own members was put in effect beginning with the 1968 season and had been adjusted from a 30% service charge for private parties which had been in effect since 1960.

I am most hopeful, Don, that these arrangements will be satisfactory to your Directors. If we can provide you with any further information, please let me know.

Best personal regards.

Sincerely,



Jay E. Helme
Vice Commodore

/fgd

cc: Mr. Henry N. Bull

Enclosures